

## **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: Commercial Law (Major)** 

Estd. 1992

Purushottam Khaparde Health & Education Society's

### Yashoda Girls' Arts & Commerce College, Nagpur

Recognized by Government of Maharashtra
 Affillated to RTM Nagpur University, Nagpur Re-accredited by NAAC 'B++' Grade (Second Cycle March - 2023)

Tel.: 0712 - 2290368 Email: ygc.ngp@rediffmail.com

Sneh Nagar, Wardha Road, Nagpur 440015

----- DEPARTMENT OF COMMERCE

Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25

#### B.Com. – First Year Semester-II

(Second Term: 29/11/2024 to 30/04/2025)

Subject: Commercial Law (Major)

Unit Unit	Required Lectures	Months Lectures	Duration
Winter Examination: December 2024			
Unit I: Contract Law – Meaning – Law of Contract – Definition – Classification of Contracts – Essential Elements of Valid Contract – Discharge of Contract – Remedies of Breach of Contract – Offer – and Acceptance – Legal Rules relating to Offer and Acceptance – Revocation of Offer and Acceptance.	. 16	December 16	29/11/2024 To 31/12/2024
Unit II: Contract of Agency - Bailment and Pledge — Essentials of Bailment — Rights and Duties of Bailor and Bailee-Pledge-Essentials-Rights and Duties of Pawnee. Contract of Sale of Goods Act 1930 —Rules regarding Delivery of Goods — Rights and Duties of a Buyer and Seller.  First Unit Test	15	January 16	01/01/2025 To 31/01/2025
Unit III: Company – Definition-Characteristics – Kinds – Privileges of Private Company – Formation of a Company – Memorandum of Association – Meaning – Purpose – Alteration of Memorandum – Doctrine of Ultravires – Articles of Association - Meaning Forms – Contents – Alteration of Articles – Doctrine of Indoor management.	16	February	01/02/ 2025 To 28/02/ 2025
Prospectus – Definition – Contents – Deemed Prospectus – Misstatement in Prospectus - Shares and Debentures – Meaning – Types – Director and Secretary – Qualification and Disqualification – Appointment – Removal – Remuneration – Powers, Duties and Liabilities. Meeting – Requisites of Valid Meeting – Types of Meeting – Winding up – Meaning – Modes of Winding Up Unit IV: Consumer Protection Act, 2019: Definitions, Consumer Protection in India; Rights of Consumers; Consumer Dispute Redressal Forums; Nature and Scope of Remedies	06	March 16	01/03/ 2025 To 31/03/ 2025
. Information Technology Act 2000 – Scope and Objectives, E-Governance, Authorities, Offences and Penalties.  Extra Classes for weak learners  Revision Class  Second Unit Test  Summer Examination	08 06 01 01	April 16	01/04/ 2025 To 30/04/ 2025
Summer Laummanon	As po	er University	Schedule

Date: 0\December 2024

Dr K (Meshram Subject Teacher,

Head, Department of dinamerre & Coordinator, IQAC

Yashoda Girls' Arts & Commerce College, Nagpur

Dr Sharad Sambare

Officialiting Principal
Yashoda Girls' Arts & Commerce College
Sneh Nagar, Nagpur.



## **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: Introduction to Commerce (Minor)** 



### Yashoda Girls' Arts & Commerce College, Nagpur

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----- DEPARTMENT OF COMMERCE -----

Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25

B.Com. - First Year

Semester-II

(Second Term: 29/11/2024 to 30/04/2025)
Subject: Introduction to Commerce (Minor)

Unit	Required Lectures	Months Lectures	Duration
Winter Examination: December 2024			
Unit I:  Verticals in commerce education (Nature, scope and basic contents) – Financial and Management Accounting, Taxation, Cost Accounting, business administration, Financial Management, Marketing Management, Operations Management, HR Management, commercial Laws, International Trade, E Commerce, Capital Markets, Business Analytics etc.	08	December/ January 08	20/12/2024 To 31/12/2024
Unit II: Career Options in Commerce (Role and Profile) involving Maths skills like Chartered Accountant (CA), Investment Banker, Chartered Financial Analyst (CFA), Actuary, Cost Accountant, Company Secretary (CS), Personal Financial Advisor, Research Analyst, and Business Analyst.	08	January 08	01/01/ 2025 To 31/ 01/ 2025
First Unit Test	01	February	01/02/ 2025
Unit III: Career Options in Commerce (Role and Profile) requiring lesser Maths skills like Marketing, Entrepreneurship, Human Resource Management, Retail Management,	07	08	To 28/02/ 2025
Cost Management Accountant (CMA), Product Management,	0.4	March	01/03/ 2025
Relationship Manager.  Unit IV:  Skills, competencies and examinations/ certifications for getting into various career options,	04	08	To 31/03/ 2025
SBI/ NISM Certifications overview.	03	April	01/04/ 2025 To
Extra Classes for weak learners Revision Class	02 02	08	30/04/ 2025
Second Unit Test	01		
Summer Examination	Asp	er University	Schedule

Date: 01December 2024

Dr K G Meshram Subject Teacher,

Head, Department of Commerce & Coordinator, IQAC

Yashoda Girls' Arts & Commerce College, Nagpur Dr Sharad Sambare

Officiating Principal
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Sneh Nagar, Nagpur.



### **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: Elements of Statistics (Open Elective)** 



## Purushottam Khaparde Health & Education Society's Yashoda Girls' Arts & Commerce College, Nagpur Recognized by Government of Maharashtra Affiliated to RTM Nagpur University, Nagpur

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Sneh Nagar, Wardha Road, Nagpur 440015

#### ----- DEPARTMENT OF COMMERCE

Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25

B.Com. - First Year Semester-II

(Second Term: 29/11/2024 to 30/04/2025)

Subject: Flaments of Statistics (Open Elective)

Unit Subject: Elements of Statistics (Ope	Required Lectures	Months Lectures	Duration
Winter Examination: December 2024			
Unit I: Introduction to Statistics:  Meaning, Scope, Importance, Objects, Functions and Limitations of Statistics. Collection of data, Primary and Secondary data, Sampling methods of Statistics, Tabulation and Classification, Frequency distribution: Elements of Series, Types of Series: Simple or Individual	08	December 08	20/12/2024 To 31/12/2024
Discrete Series, Continuous Series: Exclusive, Inclusive, Cumulative, Less than, More than, Irregular continuous series, Continuous series; Class Interval, Class Frequency, Mid-values or Central value, Conversion of Inclusive series into Exclusive series (Theory & Problems)	08	January 08	01/01/2025 To 31/01/2025
Unit II: Measures of Central Tendency: Meaning, Type of average, Advantage and Disadvantage of Mean, median, mode, Calculation Arithmetic Mean, Median, Mode, (Problems) First Unit Test	07 01	February 08	01/02/ 2025 To 28/02/ 2025
Unit III: Dispersion:  Meaning, significance and Necessity of measures of dispersion, Methods of measuring dispersion, Standard Deviation, Lower Quartile, Upper Quartile, Quartile Deviation, Co-efficient of Quartile Deviation (Problems)  Unit IV: Skewness and Kurtosis:  Skewness: Meaning and concept of skewness, types of skewness,	06	March 08	01/03/ 2025 To 31/03/ 2025
Karl Pearson and Bowley's Coefficient of skewness, Kurtosis: Concept of Kurtosis, Types of Kurtoses, Computation of Kurtosis. (Problems)  Extra Classes for weak learners  Revision Class  Second Unit Test  Summer Examination	04 02 01 01	April 08	01/04/ 2025 To 30/04/ 2025
Summer Examination	As pe	r University	Schedule

Date: 01December 2024

Poonam Vishwakarma Subject Teacher

Co-ordinator, IQAC Co-ordinator, IQAC Yashoda Girls' Arts & Commerce College, Nagpur

Dr Sharad Sambare Off.Principal

Officiating Principal Yashoda Girls' Arts & Commerce College Sneh Nagar, Nagpur.



### **Department of Commerce**

## **Teaching Plan**

Session: 2024-2025

**Subject: E Commerce & M Commerce (Open Elective)** 



### Yashoda Girls' **Arts & Commerce College, Nagpur**

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----- DEPARTMENT OF COMMERCE -----

Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25

B.Com. - First Year Semester-II

(Second Term: 29/11/2024 to 30/04/2025)

Subject: F Commerce & M Commerce (Open Flective)

Unit	Required Lectures	Months Lectures	Duration
Winter Examination: December 2024			
Unit I:  Overview of developments in Information Technology and Defining E- Commerce: The scope of E commerce, Electronic Market, Electronic Data Interchange, Internet Commerce.	08	December 08	20/12/2024 To 31/12/2024
Unit II: Introduction to e-commerce and m-commerce, E Commerce architecture and its types; E Commerce Business Models; M- Commerce Services, Benefits and limitations of E-Commerce First Unit Test	07	January 08	01/01/ 2025 To 31/ 01/ 2025
Unit III: Consumer Oriented E Commerce: E-Retailing: Traditional retailing and e retailing, Benefits of e retailing, Key success factors, Models of e retailing, and Features of e retailing. E services: Categories of e-services, Web-enabled services, and matchmaking services,	08	February 08	01/02/ 2025 To 28/02/ 2025
Information-selling on the web, e entertainment, Auctions and other pecialized services. Business to Business Electronic Commerce.  Juit IV: Electronic Payment Models – Credit card, Debit Card, Smart Card, Internet Banking,	04	March 08	01/03/ 2025 To 31/03/ 2025
mmediate Payment Services (IMPS), Mobile Wallet, Aadhar Enabled Payment Services, Mobile Banking, Crypto currency, e-RUPI Etc.  Extra Classes for weak learners Revision Class Recond Unit Test Revision Examination	04 02 01 01	April 08	01/04/ 2025 To 30/04/ 2025
Date: 01December 2024	As pe	r University S	Schedule

Dr K Meshram Subject Teacher,

Head, Department of Commerce & Coordinator, IQAC

Yashoda Girls' Arts & Commerce College, Nagpur Dr Sharad Sambare

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## **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: Office Management (Vocational Skill Course)** 

## Purushottam Khaparde Health & Education Society's Yashoda Girls' Arts & Commerce College, Nagpur Recognized by Government of Maharashtra Affiliated to RTM Nagpur University, Nagpur

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----- DEPARTMENT OF COMMERCE

Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25

B.Com. - First Year Semester-II

(Second Term: 29/11/2024 to 30/04/2025)

Subject: Office Management (Vocational Skill Course)

Unit	Required Lectures	Months Lectures	Duration
Winter Examination: December 2024			
Unit I: Office Management Office Management: Concept and Definition, Nature and Scope. Elements and Functions, Office Manager: Functions, Duties and Responsibilities, Challenges before Modern Office Manager, Effective Management Techniques.  Practical  1. Prepare a letter for inviting quotation of stationary supplies to Office.  2. Prepare a Joining letter for a new employee in the office	08	December 12	20/12/2024 To 31/12/2024
1 0 1	04	January	01/01/2025
Unit II: Office Communication  Meaning, Types: Internal and External communications, Features of good communication. Process of Communications. Basic Principles of communications. Barriers to communications. Measures to overcome barriers.  Practical  3. Write an email to customer to apologize for delay in fulfilling orders.  4. Prepare an appreciation letter praising employee in office	08	12	To 31/01/2025
Group Discussions & Class Presentation Unit III: Office Manuals & Reports Office Manuals & Reports Introduction, need, sources, types, advantages of manuals. Introduction, functions, classification of reports, basic Principles of writing reports, specimen of report.	04	February 12	01/02/ 2025 To 28/ 02/ 2025
Practical  5. Prepare a leave policy for the office employee.  6. Prepare a manual to claim reimbursement of office tours.  Unit IV: Office Meeting Office Meeting: Meaning. Definition, Importance, Purposes and Types of	04	March	01/02/2025 To 31/03/2025
Meetings. Meeting: Essentials of Valid meeting & drafting notices, Agenda & Minutes, Factors of Successful meeting.			
Practical 7. Prepare a notice and agenda of an employee meeting to brief them on new project. 8. Prepare the minutes of the of an employee meeting to brief them on new project. 9. Prepare a report on annual employee performance. 10. Write a report on action taken of customer complaint against office staff. Extra Classes for weak learners Group Discussions	02 02 02 02	April 12	01/04/ 2025 To 30/04/2025
Class Presentation		er University	Schedule
Summer Examination	ASI	OHIVEISHY !	Jenedale

Date: OnDecember 2024 Subject Teacher

Co-ordinate of 16AC Yashoda Girls' Arts & Commerce College, Nagpur

Officiating Principal

Yashoda Girls' Arts & Commerce College

Sneh Nagar, Nagpur,



## **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: Mutual Fund Agent (Skill Enhancement Course)** 

Esid. 1992

Purushottam Khaparde Health & Education Society's

### Yashoda Girls' Arts & Commerce College, Nagpur

Recognized by Government of Maharashtra
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----- DEPARTMENT OF COMMERCE -----

Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25

B.Com. - First Year

Semester-II

(Second Term: 29/11/2024 to 30/04/2025)

Subject: Mutual Fund Agent (Skill Enhancement Course)

Unit Unit	Required	Months	Duration
Winter Examination: December 2024	Lectures	Lectures	
Unit I: Introduction, History of Mutual Funds, Structure of Mutual Funds, Financial Planning and Potential Investors, Role of a Mutual Fund		December	29/11/2024 To
Practical – Regulatory Environment, Macro Economic Environment.	10	12	31/12/2024
Update knowledge on mutual fund market, Keep up to date on regulations and guidelines, Impact of Macro Economic factors on mutual fund market.	02		
Unit II: Structure of Mutual Fund Products, Accounting of Mutual Funds, Tax and Tax-Related Regulations, Financial Planning, Marketing of		January	01/01/ 2025 To
Mutual Funds. Practical -	10	12	31/01/2025
Approach and market various mutual funds schemes to prospective customer identified, Assist customer with determining most suitable mutual fund scheme according to needs, Receive approval for initiating purchase process.	02		
Class Presentation	02	February	01/02/ 2025
Group Discussions	02		То
Unit III: Offer Documents and Application Forms, Account Opening and KYC Process, Modes of Investment, Timing of Investment, Risk Allocation and Portfolio Selection	08	12	28/02/ 2025
Practical – Assist customer with the application process for purchasing the mutual	04	March	01/03/ 2025 To
fund, Collect and ensure payments are processed at the bank/organization, Deliver proof of purchase and plan follow-up sessions.  Unit IV: Customer Relationships	08	12	31/03/ 2025
After Sales Service.	04	April/May	01/04/ 2025
Practical –	0,	ripribilitay	To
Develop long-term relationships with customers, Respond to customer queries and clarifications and advice the customers on existing product and new schemes, assist in termination of investment.	04	12	30/04/2025
Class Presentation	02		
Group Discussions	02		
Summer Examination	100000	University S	Schedule

Date: 01December 2024

Sakshi Hajare Subject Teacher Dr K G Meshram
Co-ordillator, IQAC
Yashoda Girls' Arts &
Commerce College, Nagpur

Dr Sharad Sambare
Official right Frish cipal
oda Girls' Arts & Commerce

Yashoda Girls' Arts & Commerce College Sneh Nagar, Nagpur,



### **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: Constitution of India (Value Education Course)** 



# Purushottam Khaparde Health & Education Society's Yashoda Girls' Arts & Commerce College, Nagpur Recognized by Government of Maharashtra Affiliated to RTM Nagpur University, Nagpur Recognized by NAAC (Base) Conduction Society's

Re-accredited by NAAC 'B++' Grade (Second Cycle March - 2023)

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Sneh Nagar, Wardha Road, Nagpur 440015

----- DEPARTMENT OF COMMERCE -----

Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25

#### B.Com. - First Year

#### Semester-II

(Second Term: 29/11/2024 to 30/04/2025)

Subject: Constitution of India (Value Education Course)

Unit	Required Lectures	Months Lectures	Duration
Winter Examination: December 2024			
Unit I: Historical Background to the Framing of the Indian Constitution:		December	29/11/2024 To
General Idea about the Constituent Assembly of India.	08	08	31/12/2024
UNIT – II		January	01/01/2025
Preamble - Nature and key concepts/Constitutional values,		2000-2000 <b>-</b>	To
Socialism, Secularism, Democracy, Justice, Liberty, Equality and Fraternity Salient Features of the Constitution of India	08	08	31/01/2025
First Unit Test	01	February	01/02/ 2025
UNIT – III	120000		To
General study about the kinds, nature and importance of; Fundamental Rights,	07	08	28/02/ 2025
Directive Principles of State Policy and Fundamental Duties.	02	March 08	01/03/ 2025 To
Unit IV: Introduction of the Constitutional Institutions and Authorities; Central Legislature and Executive (Parliament of India, President of India and Council of Ministers)	06	vo	31/03/2025
State Legislature and Executive (State legislative Assemblies,		April	01/04/ 2025
Governors and Council of Ministers)	04		To
Higher Judiciary (Supreme Court of India and High Courts)		08	30/04/2025
Extra Classes for weak learners	02		
Revision Class	01		
Second Unit Test	01		
Winter Examination	Ası	per University Se	chedule

Date: 01December 2024

Sakshi Hajare Subject Teacher

Coordinator, IQAC Yashoda Girls' Arts & Commerce College, Nagpyr

Dr Sharad Sambare Off.Principal
Officiating Principal Yashoda Girls' Arts & Commerce College Sneh Nagar, Nagpur.



## **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: Monetary Economics-II** 



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----- DEPARTMENT OF COMMERCE -----

Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25

B.Com. - Second Year Semester-IV

(Second Term: 29/11/2024 to 30/04/2025) Subject: Monetary Economics - II

Unit Econor	Required Lectures	Months Lectures	Duration
Winter Examination: November 2024			
Unit I: Commercial Banking Evolution, Meaning, Functions of Commercial Banks. Role commercial banks in a developing economy. Process of Credit Creation by Commercial Banks & its Limitations, Investment Policy of Commercial Banks. Non-Performing Assets- Meaning, Criteria and Causes.	20	December 20	29/11/2024 To 31/12/2024
Unit II: Inflation & Deflation Inflation— E-Banking & Core Banking Meaning, Features, Advantages & Disadvantages of ATM (Automated Teller Machines.) Meaning, Features, Merits and Demerits of Credit cards, Plastic cards, Smart cards, e-purse, Laser cards. EFT (Electron Fund Transfer), ECS (Electronics clearing system). First Unit Test	19	January 20	01/01/2025 To 31/01/2025
Unit-III: Money Market & Policies Money Market- Banks and Customers Relationship and Services Introduction, Meaning of Customer. Bank & Customer Relationship- Debtor & creditor, Trustee and Beneficiary, Agent and Principal, Bailer and Bailee. Opening, operating and closing of various bank accounts.	20	February 20	01/02/ 2025 To 28/02/ 2025
Demat Account -Advantages, Opening and Operation of Demat Account.  Methods of Calculating Interest Rates on deposits and on loans.  Unit IV: Public Finance Concept- Central Bank Meaning, Objectives, Functions, Role of Central Bank. Credit ControlMeaning, Objectives, Methods: Quantitative- Bank Rate, Open Market Operations, Cash Reserve Ratio (CRR), Statutory Liquidity Ratio (SLR), Repo Rate. Qualitative — Varying margin requirement,	05	March 20	01/03/ 2025 To 31/03/2025
Regulation of consumer's credit, Issuing directives, Publicity measure, Moral suasion, Credit rationing and limitations. Revision Class Extra Classes for weak learners Second Unit Test	04 02 01	April 20	01/04/ 2025 To 31/04/2025
Summer Examination	As	per University Sc	hedule

Date: 01December 2024

Shanday Sarika Dhaorkar Subject Teacher

Co-ordinator, IOAC Yashoda Girls' Arts &

Commerce College, Nagnur

Dr Sharad Sambare Off Principal
Officiating Principal

Yashoda Girls' Arts & Commerce College Sneh Nagar Nagnur



## **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: Organisational Behaviour** 



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----- DEPARTMENT OF COMMERCE

Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25

#### B.Com. - Second Year

Semester-IV

(Second Term: 29/11/2024 to 30/04/2025) Subject: Organizational Behaviour

Unit	Required Lectures	Months Lectures	Duration
Winter Examination: November 2024			
Unit - I: Introduction:  Organisational Behaviour :- meaning, OB History and Development;		December	29/11/2024 To
Importance of OB	20	20	31/12/2024
to the field of management.			
Basic behavioural Process: Cognitive functions - intelligence, Creativity,     Problem			
Solving, Learning and its process – implications.			
Challenges and Opportunities in development of Organisational Behaviour     Impact of technology on Organisational Behaviour.	04	January	01/01/ 2025 To
Revision Class	02	20	31/01/2025
Unit - II: Organizational Culture			
Meaning and dimensions	14		
Types of organizational cultures		February	01/02/ 2025
Role of manager in creating and sustaining culture			То
Impact of organisational culture on performance of the organization	10	20	28/02/ 2025
Human resource management policies and practices, diversity at work.  Revision Class	02		
First Unit Test	01		
Unit-III: Morale and Motivation	01		
Morale :- Meaning, types, consequences, importance and methods of			
improving morale•	07		
Maslow's Need Hierarchy Model Theory, Herzberg's Two Factor	07	March	01/03/ 2025
Theory, Theory X & Theory Y	13	March	To
Motivation:- meaning, Types, Techniques and importance	13	20	31/03/2025
• Relationship between morale and motivation	7/1	20	31/03/2023
Revision Class	02		
Unit IV: Organisational changes			
Concept and factors responsible for Organisational changes	05		
Management of Organisational changes		April	01/04/ 2025
Resistance to Organisational changes	15		То
Approaches to manage Organisational changes		20	31/04/2025
Revision Class	02	-	
Extra Classes for weak learners	02		
Second Unit Test	01		
Summer Examination	As	per University S	chedule

Date: 01December 2024

Dr K G Meshram

Subject Teacher Head Partners of Commerce & Coordinator, IQAC Yashoda Girls' Arts &

Commerce College, Nagpur

Officiating Paintipal

Yashoda Girls' Arts & Commerce College Sneh Nagar, Nagpur.



## **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: Financial Accounting-II** 



### Yashoda Girls' Arts & Commerce College, Nagpur

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----- DEPARTMENT OF COMMERCE -----

Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25 B.Com. – Second Year

Semester-IV

(Second Term: 29/11/2024 to 30/04/2025)
Subject: Financial Accounting – II

Unit Subject: Financial Accoun	Required Lectures	Months Lectures	Duration
Winter Examination: November 2024			
Unit - I Final Accounts of Banking Companies:  Meaning of Banking Companies, Functions of Banking, Restrictions for a Banking Company, Provision of the Banking Companies Regulation Act 1949, and Preparation of Annual accounts as per Banking Companies Regulation Act 1949 as per amendment by RBI. (Theory &Numerical)	18	December 20	29/11/2024 To 31/12/2024
Revision Class		January	01/01/2025
Unit – II Final Accounts of General Insurance Companies: Introduction, Types of General Insurance, Important Terms- Reserve for unexpired Risk, Reinsurance Claims, Reinsurance Premium, Commission, Bonus in Reduction of Premium and preparation of final	19	20	To 31/01/2025
accounts Messesta as per IRDA Regulation 2002 (Theory & Numerical) First Unit Test	01		
Unit – III Valuation of Goodwill:  Meaning, Characteristics of Goodwill, Factors influencing the value of goodwill, Need for Valuation of goodwill. Valuation of goodwill as per-Average Profit Method, Weighted Average Profit Method, Super Profit Method, Capitalization Method. (Problems based on the Indian companies Act, 2013) (Theory & Numerical)	20	February 20	01/02/ 2025 To 28/02/ 2025
Revision Class  Unit – IV Liquidation of Company:  Meaning Types of Liquidation, Steps in voluntary Liquidation, Functions of Liquidator, Liquidators remuneration and Commission.	05	March	01/03/ 2025 To 31/03/2025
Preparation of Liquidators Final Statement of Account only. (Problems assed on the Indian companies Act, 2013)(Theory & Numerical) The Financial year ends on 31st March.  Revision Class Extra Classes for weak learners Record Unit Test	04 03 02	April 20	01/04/ 2025 To 31/04/2025
nummer Examination	As	per University S	chedule

Date: ODecember 2024

Poonam Vishwakarma Subject Teacher Dr K-G Meshram
C6-87tilinator; IGAE
Yashoda Girls' Arts &
Commerce College, Nagpur

Dr Sharad Sambare
Off.Principal
Officiating Principal
shoda Girls' Arts & Commerce

Yashoda Girls' Arts & Commerce College Sneh Nagar, Naggur



## **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: Secretarial Practice** 



### Yashoda Girls' Arts & Commerce College, Nagpur

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Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25

B.Com. - Second Year

Semester-IV

(Second Term: 29/11/2024 to 30/04/2025)

Subject: Secretarial Practice

Unit	Required Lectures	Months Lectures	Duration
Winter Examination: November 2024			
Unit I: Company Secretary  The Company Secretary Definition, Eligibility, Appointment, General Legal position, Duties of a Company Secretary, Rights of Company Secretary  Liabilities of Company Secretary, Qualification for Appointment as secretary, Dismissal of the Secretary, Secretary in the Whole-time practice, Secretarial Compliance certificate, Specimen form	20	December 20	29/11/2024 To 31/12/2024
Revision Class	02	January	01/01/2025
Unit II: The Companies Act and its Administration  • The companies Act,1956, Applicability of the Act, Special features, Amendments to the Companies Act,1956, • Machinery for the Administration of the Companies Act,1956, The company Law Board, E Governance Project,	18	20	To 31/01/2025
<ul> <li>Power of Securities Exchange Board of India, Jurisdiction of Courts</li> </ul>	03	February	01/02/ 2025
Revision Class	02		To
First Unit Test	01	20	28/02/ 2025
Unit-III: Company Auditor     Company Auditor, Appointment of Auditor, Qualification and disqualification • Removal and remuneration	14		
Rights, powers and duties of Auditors, Accounts statutory books dividends	10	March	01/03/ 2025
and interest  company investigations, prevention of oppression and management  Revision Class  Unit IV: Reports and Winding Up  Company Reports – Types, Secretarial Duties with regard to payment of dividend.	01 09	20	To 31/03/2025
Interest, Charges & penalties., Writing reports     Winding up of a Company – Procedure, & Statutory Provisions, Consequences of winding up, Types of winding up     Consequences of winding up, Secretarial role in winding up Revision Class Extra Classes for weak learners Second Unit Test	02 03 01	April 20	01/04/2025 To 30/04/2025
Summer Evamination	As	per University S	chedule

Summer Examination
Date: 01December 2024

Sarika Dhanorkar Subject Teacher

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## **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: International Economics** 

### Yashoda Girls' Arts & Commerce College, Nagpur

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----- DEPARTMENT OF COMMERCE

Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25

#### B.Com. - Third Year

#### Semester-VI

(Second Term: 29/11/2024 to 30/04/2025) Subject: International Economics

Unit Unit	Required Lectures	Months Lectures	Duration
Winter Examination: December 2024			
Unit I: Introduction to International Economics Introduction to International Economics Subject matter and importance of International Economics. Internal trade and International trade. Importance of International trade. International trade and economic development-Terms of trade.	20	December 20	29/11/2024 To 31/12/2024
Revision Class	02	January	01/01/2025
Unit II: Theories of International Trade:  Mercantilist approach to trade- Classical Theory: Absolute and Comparative Cost advantage theories	18	20	To 31/01/2025
Heckscher Ohlin Theory Leontief Paradox	05	February	01/02/ 2025
Revision Class	02		To
First Unit Test	01	20	28/02/ 2025
Unit III: Foreign Exchange Foreign exchange market Foreign Exchange Foreign exchange market functions - Defining foreign exchange and exchange rate Exchange rate concepts exchange rate changes (devaluation, revaluation, depreciation, appreciation- over valuation and undervaluation)	12	71	
Different systems of exchange rate determination fixed and flexible exchange rate, Hybrid exchange rate systems.  International Economics 4 floating. Theories of exchange rate, Mint Parity theory Purchasing Power Parity Theory, Balance of Payments Theory Components of Foreign exchange	13	March 20	01/03/ 2025 To 31/03/2025
Revision Class	02		
Init IV: Balance of Payments:	05		
Balance of Payments Defining Balance of Trade and Balance of Payments tructiny of balance of payments equilibrium and disequilibrium in BOP- deasures to correct BOP equilibrium India' HOP 1991	15	April	01/04/ 2025 To
nternational financial Direct Investment and Partitio festтсон Сителсу Convertibility Mi-Role al Functions.		20	30/04/2025
Revision Class	02		
xtra Classes for weak learners	03		
econd Unit Test	01		
ummer Examination	Asp	er University Sch	edule

Date: ODecember 2024

Sakshi Hajare Subject Teacher

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## **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: Financial Accounting-IV** 



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----- DEPARTMENT OF COMMERCE -----

Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25

B.Com. - Third Year

Semester-VI

(Second Term: 29/11/2024 to 30/04/2025)

Subject: Financial Accounting-IV

Subject: Financial Act Unit	Required Lectures	Months Lectures	Duration
Winter Examination: December 2024			
Unit I: Accounts of Holding Company:		December	29/11/2024
(As per Indian Companies Act, 2013 and Accounting Standard-21) Introduction, Meaning of Wholly-owned subsidiary, partly-owned subsidiary, preparation of	20	20	To 31/12/2024
Consolidated Balance Sheet and Statement Profit and Loss,	05	January	01/01/2025
simple problem on involving two companies only. (Theory & Numerical)		20	To 31/01/2025
Revision Class	02		
Unit II: Insurance Claims: Introduction, Loss of stock,	13		
Average clause,	12	February	01/02/ 2025
Practical problem on loss of stock. (Theory & Numerical)	12	reordary	To
Revision Class	02	20	28/02/ 2025
First Unit Test	01	- 20	20,02,202
Unit III: Investment Accounts: Meaning, Need, Utility and objectives	05		
Sales and Purchase of different types of Securities, Simple		March	01/03/ 2025
problem on Investment and Securities. (Theory &			To
Numerical)	15	20	31/03/2025
Unit IV: Profit prior to incorporation:		(e <del>nte</del> t /	
(Statement Profit & Loss as per Indian Company Act, 2013)			
Meaning	05		
Methods of ascertain the pre-incorporation profit (Theory &	15	April	01/04/ 2025
Numerical)).			To
Revision Class	02	20	30/04/2025
Extra Classes for weak learners	03		
Second Unit Test	01		
Summer Examination	As	per University Sc	hedule

Date: 101December 2024

Omraj Meshram Subject Teacher

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## **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: Marketing Process** 



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Dr K G Meshram - 9970071236

#### Semester wise Teaching Plan 2024-25

#### B.Com. - Third Year

Semester-VI

(Second Term: 29/11/2024 to 30/04/2025)

Subject: Marketing Process

Unit	Required Lectures	Months Lectures	Duration
Winter Examination: November 2024			
Unit I: Introduction  Meaning, Definition, Nature, scope and importance of marketing.  Selling vs Marketing, Marketing mix, Marketing Management Process  Marketing environment: concept, importance, and components (Economic,  Demographic, Technological, Natural, Socio-Cultural and Legal).	20	December 20	29/11/2024 To 31/12/2024
Revision Class	02	January	01/01/2025
Unit II: Product Planning and Distribution  Concept and importance, Product classifications, Product Planning, New Product Development  Product Life Cycle, Branding and Packaging,  Distribution Channels for Consumer Product, Industrial Product and Service Product,	18	20	To 31/01/2025
Function of Distribution of Channels, Factors Affecting Distribution of Channels.	05	February	01/02/ 2025 To
Revision Class	02	20	28/02/ 2025
First Unit Test Unit III: Pricing of product Price Decisions Pricing objectives - Pricing policies and constraints Different pricing method New product pricing, Product Mix pricing strategies and Price adjustment strategy.	01		
Marketing Mix Strategy, Branding, Labeling and Packaging Strategies	10	March	01/03/ 2025
Revision Class	02		To
<u>Unit IV: Recent developments in marketing</u> International Marketing-Meaning, Definition, significance and role in economic development, Digital Marketing- meaning, definition, significance and utility, Green Marketing- meaning. Definition need and advantages.	08	20	31/03/2025
Use of Artificial intelligence in marketing how Artificial intelligence works in marketing process, its advantages and problems in using artificial intelligence in marketing process	14	April 20	01/04/ 2025 To 30/04/2025
Revision Class	02		300000
Extra Classes for weak learners	02		
Second Unit Test	01		
Summer Examination	As	per University S	chedule

Date: 01Decomber 2024

Dr K G Meshram Subject Teacher

Head, Department of Commerce & Coordinator, IQAC

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## **Department of Commerce**

**Teaching Plan** 

Session: 2024-2025

**Subject: Advanced Statistics** 

## Yashoda Girls' Arts & Commerce College, Nagpur Recognized by Government of Maharashtra Affiliated to RTM Nagpur University, Nagpur

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----- DEPARTMENT OF COMMERCE -----

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#### Semester wise Teaching Plan 2024-25

#### B.Com. - Third Year

Semester-VI

(Second Term: 29/11/2024 to 30/04/2025)

Subject: Advanced Statistics

Unit Subject: Advanced S	Required Lectures	Months Lectures	Duration
Winter Examination: December 2024			
Unit I: Correlation:		December	29/11/2024
Types of correlation, Karl Pearson's coefficient of correlation			То
in Bivariate frequency table, probable error, interpretation of	20	20	31/12/2024
'r', Rank Correlation Method. (Theory & Problem)			
Revision Class	02	January	01/01/2025
Unit - II: Regression Analysis:			То
Lines of Regression/Regressions Equation,	18	20	31/01/2025
Coefficient of regression for a Bivariate frequency table.	05	February	01/02/ 2025
(Theory & Problem)			То
Revision Class	02	20	28/02/ 2025
First Unit Test	01		
Unit-III: Index Number:			
Uses of IN. Types of I. No. Methods of Index Number. Test of	488		
consistency of Index No. unit test Time Reversed Test,	12		
Factor cost of living Index No(Theory & Problem)	08	March	01/03/ 2025
Revision Class	02	1202	То
Unit IV Time series Analysis:	100	20	31/03/2025
Introduction components of a Time series-a) Trend b) Short	10		
Term Variation c) Irregular variation d) Measurement of			
Trend (Simple Problems) Graphic Methods, Methods of		April	01/04/ 2025
Seminar, Methods of Curve by the square Methods of Moving	14		То
Average.(Theory & Problem)		20	30/04/2025
Revision Class	02		
Extra Classes for weak learners	03		
Second Unit Test	01		
Summer Examination	As p	er University So	chedule

Date: 01December 2024

Omraj Meshram Subject Teacher

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### **Department of Commerce**

## Plan of Continuous Internal Evaluation (CIE)

Session: 2024-2025

Subject – Commercial Law(Major)/ Introduction to Commerce(Minor)/ Elements of Statistics(OE)/
E Commerce & M Commerce(OE)/
Constitution of India(VEC)



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---- DEPARTMENT OF COMMERCE -----

Dr K G Meshram - 9970071236

01 DEC 2024

#### Plan of Continuous Internal Evaluation (CIE)

<u>Academic Session – 2024-2025</u> (Second Term: 29/11/2024 to 30/04/2025) <u>Semester II</u>

Subjects - Commercial Laws/ Elements of Statistics/ Int. to Commerce/ E-Commerce & /Constitution of India

Components / Methods	Tentative Duration	
Introducing Syllabus & Course Outcomes	Third Week of December	
Subject Skills Evaluation	Second Week of January	
Group discussions	Mid of Jan./Feb.& Mar.	
Written or Oral Quiz / Surprise Test	Last Week of Feb. & Mar.	
Regular Evaluation on each completed Units and Identification of Slow and Advance Learners	Mid of March	
Unit Test - Unit wise on completed Units	After completion of each Unit	
Remedial Classes for Slow Learners	After completion of each Unit Test	
Classroom Presentations / Other innovative practices / activities	End every Unit of Syllabus	
How to prepare for University Examination and solve Questions Paper.	Early University Examination	
Revision	End Unit of Syllabus Course	
Viva - Voce and its evaluation for internal marks.	End Syllabus Course	

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### **Department of Commerce**

## Plan of Continuous Internal Evaluation (CIE)

Session: 2024-2025

**Subject – Office Mangement (Vocational Skill Course)** 



## Purushottam Khaparde Health & Education Society's Yashoda Girls' **Arts & Commerce College, Nagpur**

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----- DEPARTMENT OF COMMERCE -----

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01 DEC 2024

#### Plan of Continuous Internal Evaluation (CIE)

Academic Session - 2024-2025 (Second Term: 29/11/2024 to 30/04/2025) Semester II

#### Subjects - Office Management (Vocational Skill Course)

Components / Methods	s Tentative Duration	
ntroducing Syllabus & Course Outcomes	Third Week of December	
Subject Skills Evaluation	Second Week of January	
Practical Activities as per Syllabus	End Unit of Syllabus Course	
Group discussions	Mid of Jan./Feb.& Mar.	
Regular Evaluation on each completed Units	Mid of March	
Classroom Presentations / Other innovative practices / activities	End every Unit of Syllabus	
Revision	End Unit of Syllabus Course	
Viva - Voce and its evaluation for internal marks.	End Syllabus Course	

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## **Department of Commerce**

## Plan of Continuous Internal Evaluation (CIE)

Session: 2024-2025

Subject – Mutual Fund Agent (Skill Enhancement Course)



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01 DEC 2024

#### Plan of Continuous Internal Evaluation (CIE)

<u>Academic Session – 2024-2025</u> (Second Term: 29/11/2024 to 30/04/2025) <u>Semester II</u>

#### Subjects - Mutual Fund Agent (Skill Enhancement Course)

Components / Methods	Tentative Duration	
Introducing Syllabus & Course Outcomes	Third Week of December .	
Subject Skills Evaluation	Second Week of January	
Practical Activities as per Syllabus	End Unit of Syllabus Course	
Group discussions	Mid of Jan./Feb.& Mar.	
Regular Evaluation on each completed Units and Identification of Slow and Advance Learners	Mid of March	
Classroom Presentations /Other innovative practices / activities	End every Unit of Syllabus	
Revision	End Unit of Syllabus Course	
Viva - Voce and its evaluation for internal marks.	End Syllabus Course	

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### **Department of Commerce**

## Plan of Continuous Internal Evaluation (CIE)

Session: 2024-2025

Subject - <u>Organisational Behaviour/ Financial</u>
<u>Accounting/ Monetary Economics/Secretarial Practice/</u>

<u>Advanced Statistics/Financial Management/Managerial</u>
<u>Accounting/International Economics/Marketing Process</u>



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----- DEPARTMENT OF COMMERCE

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01 DEC 2024

### Plan of Continuous Internal Evaluation (CIE)

<u>Academic Session – 2024-2025</u> ( Second Term: 29/11/2024 to 30/04/2025) <u>Semester IV / VI</u>

<u>Subjects – Organisational Behaviour/ Financial Accounting/ Monetary Economics/Secretarial Practice/</u>
<u>Advanced Statistics/Financial Management/Managerial Accounting/International Economics/Marketing Process</u>

Components / Methods	Tentative Duration
ntroducing Syllabus & Course Outcomes	Third Week of December
subject Skills Evaluation	Second Week of January
Group discussions	Mid of Jan./Feb.& Mar.
Written or Oral Quiz / Surprise Test	Last Week of Feb. & Mar.
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Classroom Presentations / Other innovative practices / activities	End every Unit of Syllabus
How to prepare for University Examination and solve Questions Paper.	Early University Examination
Revision	End Unit of Syllabus Course
Viva - Voce and its evaluation for internal marks.	End Syllabus Course

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