

**Yashoda Girls' Arts & Commerce College,
Nagpur**

Department of Commerce

Teaching Plan

Session: 2022-2023

Subject: Commercial Services

Class: B. Com. Semester II

Purushottam Khaparde Health & Education Society's
Yashoda Girls' Arts & Commerce College

Accredited B++ with 2.82 CGPA for First Cycle by NAAC

(Affiliated to Rashtrasant Tukadoji Maharaj Nagpur University, Nagpur)

Sneh Nagar, Wardha Road, Nagpur 440015

Tel. 0712 2290637 Fax: 0712 2290368 www: ygcngp.org E-mail: ygc.ngp@rediffmail.com

----- **DEPARTMENT OF COMMERCE** -----

Dr P G Fating - 9422102921

Dr K G Meshram - 9970071236

YGC No:

Date:

Semester wise Teaching Plan 2022-23

B.Com. - First Year

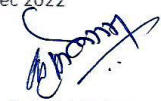
Semester-II

Subject: Commercial Services

(Second Term: 08/12/2022 to 07/05/2023)


Unit	Required Lectures	Months Lectures	Duration
<u>Winter Examination:</u> December 2022		December	
(ISCA) Teaching Suspension for 108th Indian Science Congress:02/01/2023To07/01/2023 Unit - I Commercial Services: Meaning, Characteristics, Scope and Classification of Services, Emerging Trends and Importance of the service sector in India. Marketing Mix of Services: Product, Place, Price, Promotion, People, Process of Services delivery and Physical evidence. Career Opportunities: Factors for growth of Service Sector in India and Career Opportunities in Commercial Services. UNIT TEST	24 01	December /January 25	26/12/ 2022 To 31/ 12/ 2022 & 01/01/2023 To 31/01/2023
Unit - II Aviation Services: Role and Importance, Current Trends, Challenges and Future Opportunities in India, Government initiatives towards the aviation industry. Hospitality Services: Diversity of Hospitality Industry, Role and Importance, Emerging Trends, Challenges and Future Opportunities in the Indian Hospitality Industry. UNIT TEST	21 01	February 22	01/02/ 2023 To 28/02/ 2023
Unit - III Information Technology Enabled Services (ITES): Overview and Current Trends of ITES, Role and Importance of ITES. Concept and Scope of Business Process Outsourcing (BPO), Knowledge Process Outsourcing (KPO), Legal Process Outsourcing (LPO) and Enterprise Resource Planning (ERP) Challenges and Future Opportunities for ITES in India. UNIT TEST	12 01	March 24	01/03/ 2023 To 31/03/ 2023
Unit IV Banking Services: Overview and Importance of Banking Services with respect to recent developments in India. Concept of Credit Cards and its usage and No Cost EMI system. Effects of Privatization on Banking Services in India. General Insurance Services: Concept and Role of General Insurance Services. Growth and development due to the emergence of Online platforms in Insurance Services. Impact of the opening of the Insurance sector for private players. UNIT TEST Extra Classes for weak learners / Revision Class SEMESTER TEST	18 01 06 01	April/ May 26	01/04/2023 To 07/05/2023
Summer Examination		As per University Schedule	

Date: 08 Dec 2022



Dr K G Meshram
Head, Commerce Study Board




 Dr Dhanraj Shete
PRINCIPAL
 Yashoda Girls Arts & Commerce College
 Sneh Nagar, Nagpur-15

**Yashoda Girls' Arts & Commerce College,
Nagpur**

Department of Commerce

Teaching Plan

Session: 2022-2023

Subject: Financial Markets Operation

Class: B. Com. Semester II

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YGC No:

Date:

Semester wise Teaching Plan 2022-23

B.Com. – First Year

Semester-II

Subject: Financial Markets Operation

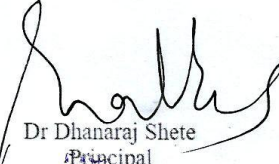
(Second Term: 08/12/2022 to 07/05/2023)

Unit	Required Lectures	Months Lectures	Duration
<u>Winter Examination:</u> December 2022		December	
(ISCA) Teaching Suspension for 108th Indian Science Congress:02/01/2023To07/01/2023		December/ January	26/12/ 2022 To 31/ 12/ 2022 & 01/01/2023 To 31/01/2023
UNIT-I: Financial institutions and regulatory bodies: Institutions: (Meaning and Functions) Merchant Banks, Investment companies, Management Investment companies, Development bank, Mutual Funds. Regulators: (functions, scope, roles and responsibilities) RBI, SEBI, IRDA, PFRDA (Functions, Scope, Roles and Responsibilities) UNIT TEST	24 01	25	
UNIT-II: Capital Markets- Primary Markets: Meaning, Role and importance, Composition, instruments, New Issue Market: Features, Objectives and Functions, Constituents or players, Modes of procuring long term funds: Public issue, Rights issue, Private placement. UNIT TEST	21 01	22	February 01/02/ 2023 To 28/02/ 2023
UNIT-III: Capital Markets- Secondary Markets: Meaning, Role and importance, Functions of the stock exchange, Listing of securities and its benefits, Stock market indices, Types of dealings, types of securities traded on the Indian stock exchanges, Comparison of the three exchanges (BSE,NSE, OTCEI) UNIT TEST	12 11 01	24	March 01/03/ 2023 To 31/03/ 2023
UNIT-IV: Money Markets: Meaning, features of organized and unorganized money markets Instruments: Treasury Bills, Certificate of Deposits, Commercial Paper, Call money Commercial bills, Inter-corporate deposits, Inter-bank participation certificates. Credit Rating Agencies: Meaning and role of such agencies. A brief idea about: CRISIL, ICRA. UNIT TEST Extra Classes for weak learners / Revision Class SEMESTER TEST	18 01 06 01	26	April/ May 01/04/2023 To 07/05/2023
Summer Examination			As per University Schedule

Date: 08 Dec 2022


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 Yashoda Girls Arts & Commerce College
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**Yashoda Girls' Arts & Commerce College,
Nagpur**

Department of Commerce

Teaching Plan

Session: 2022-2023

Subject: Skill Development

Class: B. Com. Semester IV

Purushottam Khaparde Health & Education Society's
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Dr P G Fating - 9422102921

Dr K G Meshram - 9970071236

YGC No:

Date:

Semester wise Teaching Plan 2022-23

B.Com. - Second Year

Semester-IV

Subject: SKILL DEVELOPMENT


(Second Term: 08/12/2022 to 07/05/2023)

Unit	Required Lectures	Months Lectures	Duration
Winter Examination: December 2021		December	
(ISCA) Teaching Suspension for 108h Indian Science Congress:02/01/2023To07/01/2023 Unit - I Introduction: Basic of personality. Human growth and behaviour. Motivation and morality. Meaning of Skill. types: soft and hard skill. need for developing skill. human skill and behaviour. Motivation and morality. skill development and employment UNIT TEST	24 01	December/ January 25	26/12/2022 To 31/12/2022 & 01/01/2023 To 31/01/2023
Unit - II Communication skills and Personality Development: Intra-personal communication and Body Language. Inter-personal Communication and Relationships Leadership Skills. Team Building and public speaking. Communication in English. Presentation Skills, and Quality required for good public speaker. UNIT TEST	21 01	February 22	01/02/2023 To 28/02/2023
Unit - III Techniques in Personality development Self confidence, Mnemonics, Goal setting, Time Management and effective planning. Stress Management, Meditation and concentration techniques Self Motivation Self acceptance and Self growth UNIT TEST	12 11 01	March 24	01/03/2023 To 31/03/2023
Unit IV Entrepreneurial skill development Skill development of rural industrial sectors - small scale - handloom - agro based industries, rural artisans - handicrafts and sericulture. Meaning of entrepreneurship, types skill required for entrepreneurship - UNIT TEST Extra Classes for weak learners Revision Class SEMESTER TEST	18 01 06 01	April/ May 26	01/04/2023 To 07/05/2023
Summer Examination		As per University Schedule	

Date: 08 Dec 2022


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 Head, Commerce Study Board




 Dr Dhanaraj Shete
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 Sneh Nagar, Nagpur-45

**Yashoda Girls' Arts & Commerce College,
Nagpur**

Department of Commerce

Teaching Plan

Session: 2022-2023

Subject: HUMAN RESOURCE MANAGEMENT

Class: B. Com. Semester VI

Purushottam Khaparde Health & Education Society's
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Dr P G Fating - 9422102921

Dr K G Meshram - 9970071236

YGC No:

Date:

Semester wise Teaching Plan 2022-23

B.Com. – Third Year

Semester-VI

Subject: HUMAN RESOURCE MANAGEMENT

(Second Term: 08/12/2022 to 07/05/2023)

Unit	Required Lectures	Months Lectures	Duration
Unit – I Introduction: Human Resource Management, Definition, Objectives, Functions, Scope, Importance, Quality of a ideal Human Resource Managers UNIT TEST	19 01	December 20	08/12/ 2022 To 31/ 12/ 2022
(ISCA) Teaching Suspension for 108th Indian Science Congress:02/01/2023To07/01/2023 Winter Examination: 5 th Sem : 10/01/2023 To 23/01/2023		January	
Unit – II Recruitment selection and training Recruitment: - meaning, source; selection process and importance, placement and induction, career planning v/s manpower planning Training: - meaning, method, training and development, UNIT TEST	21 01	February 22	01/01/ 2023 To 28/02/ 2023
Unit - III Labour welfare and Collective bargaining Labour welfare: - Safety and Health Measures Workers Participation in Management - Objectives for Wage Incentive - Fringe Benefits Collective Bargaining - Features - Pre-requisite of Collective Bargaining Agreement at different levels, Successful Participation of workers in Management. UNIT TEST	23 01	March 24	01/03/ 2023 To 31/03/ 2023
Unit IV Human resource planning and accounting Human Resource Planning - Human Capital Investment - Expenditure vs. Productivity Meaning and Definition of Human Resource Accounting, Importance; Human Resource Accounting - Measurement of Human Value addition into Money Value- UNIT TEST Extra Classes for weak learners Revision Class SEMESTER TEST	18 01 06 01	April / May 26	01/04/2023 To 07/05/2023
Summer Examination		As per University Schedule	

Date: 08 Dec 2022

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